

# Cost-Effective Solutions For Meeting Your Hiring Needs

## Employer Services

### Find Quality New Hires at Little or No Cost

You need to add employees to grow your business, but you are concerned about the cost. This concern may paralyze your competitors and put them in a stagnant mode, but it does not need to delay your growth strategy. There is a win-win solution to add quality people to your workforce and even cut your costs in the process. The key is leveraging available federal and state tax credits, and MAXIMUS knows how to obtain them for your organization.

### Benefit from Our No-Cost Employee Assistance Services

At MAXIMUS, we have built our reputation on more than 35 years of partnering with government agencies to provide human services, including support for the unemployed

actively looking for work. MAXIMUS connects the mission of our government agency clients to put people to work with your desire to hire quality candidates – and we can help you obtain tax incentives of up to \$9,000 per new hire.

The programs that we operate to help job seekers are funded by the government. We assist with job search, skill building, mentoring and professional guidance. Every employee that you hire through MAXIMUS is provided with ongoing support services such as the cost of child care, transportation, clothing and other necessities required to help employees achieve higher performance, helping you avoid paying Employee Assistance Program costs.

“Using MAXOutreach® has been an effective way to save recruiting costs and enhance our tax credit opportunities. It allows recruiters in our company’s call centers to streamline their recruiting efforts and promotes consistency in their recruitment approach.”

— A Fortune 100 Employer

### Snapshot

MAXIMUS provides capabilities and expertise that benefit employees and employers throughout the entire hiring process:

- Employee Assistance
  - Fingerprint Clearance Card
  - Food Handlers Card
  - First Aid and CPR
  - Ongoing Support
- Employer Services
  - Employee Pre-Screening
  - Immediate Staffing (Volunteer or Paid)
  - On Site and Off Site Recruitment Services
  - Paid Training for Employees
  - I-9 Service
- Tax Credits and Benefits
  - Work Opportunity Tax Credit Processing
  - Welfare-to-Work Tax Credit Processing
  - State Hiring Tax Credit Assistance
  - Location Tax and Rate Benefit Opportunities



## Gain Tax Credits to Fund New Hires

MAXOutreach<sup>®</sup>, our proprietary outreach recruitment tool, provides employers with new, non-traditional sources of job applicants who are likely to be eligible for tax credits. We will assist you in processing their new hires through the Work Opportunity Tax Credit (WOTC) Program, which targets veterans, individuals with disabilities and TANF recipients eligible for WOTC credits ranging from \$2,400 up to \$9,000. All MAXIMUS fees are on a contingency basis.

## Save Time and Money with Electronic I-9 Services

MAXIMUS Employer Services includes easy-to-use Electronic I-9 software, which simplifies the error-prone, time and resource-intensive task that all new hires are required to perform. Using MAXIMUS software, a manager can verify each new hire's information, sign the I-9 form electronically in just minutes, and be confident of full compliance with Homeland Security guidelines. We have integrated our I-9 services with the U.S. Citizenship and Immigration Services E-Verify program, and legal counsel on I-9 and immigration issues is available to advise your staff.

## Proven Track Record of Success

Since 1988, MAXIMUS has worked with employers to provide cost-effective staffing solutions. We combine 35 years of program experience with innovative thinking and a collaborative attitude of partnership and shared goals. Every process, procedure and project we undertake is infused with deep subject matter expertise focused on delivering high-quality cost-effective solutions. We invite you to contact MAXIMUS to discuss how our comprehensive range of employer services capabilities can support your needs.

## Success in Action

When an employer seeks our help with Enterprise Zone incentives designed to encourage job creation and capital investment, MAXIMUS works with the company to capture state and local incentives, as well as federal zone credits. These include the Empowerment Zone Employment Credit, with credits of up to \$1,500 to \$3,000 annually per eligible zone resident employed.

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